

Justification for Other than Full and Open Competition

1. Brief Description of the Requirement:

MCC requires support from a reputable, experienced and reasonably priced organization to conduct objective and auditable assessments of water and sanitation utilities receiving (or potentially receiving) MCC assistance. This effort will assist MCC in due diligence and ongoing monitoring of potential water/sanitation utilities in MCC Compact and Threshold countries.

2. Nature and Address of Proposed Supplier:

Name: IWA AquaRating Entity

Address:

Telephone:

Fax:

Email:

3. Justification:

Pursuant to 41 U.S.C. 3304(a)(1), FAR 6.302-1, only one Responsible Source and No Other supplies or Services will Satisfy Agency Requirements. AquaRating is the result of a joint development process led by the IDB in close collaboration with the IWA, host of the AquaRating Entity. There isn't a known similar product/service on the market from other suppliers.

IWA is a global reference point for water professionals, spanning the continuum between research and practice, and covering all facets of the water cycle. Through its network of members and experts in research, practice, regulation, industry, consulting and manufacturing, the IWA is in a better position than any other organization to help water professionals create innovative, pragmatic and sustainable solutions to challenging global needs. During its five years of execution, the AquaRating product has benefited from this as well as from contributions from internationally recognized utilities performance assessment experts, regulators, government entities, multilateral organizations, national development agencies, and other water sector relevant agents.

4. Competition:

See section on Market research below.

5. Market Research:

On Monday August 3, 2015 MCC issued a request for information in order to verify sources that could meet our requirement of conducting objective and auditable assessments of water and sanitation utilities receiving (or potentially receiving) MCC assistance. By the deadline for submittals, MCC had received four responses:

- MegaTech - Did not articulate an ability to meet the required scope. The expression of interest did not illustrate any relevant utility rating experience or any overseas experience.
- Cadmus – Did not articulate an ability to meet the required scope. The expression of interest did not illustrate the relevant utility rating experience but rather focused more on the water sector as a whole (talking about things like community water systems, water quality assurance, sustainable water management, and large scale agricultural projects).
- CH2M – Stated that they could meet the requirements of the scope but by using the Aqua Rating tool. Expression of interest was unclear about what access they had to Aqua Rating. Additional market research showed that CH2M does not have access to the Aqua Rating tool [REDACTED]
- IWA/Aqua Rating – fully meets scope of requirement.

6. **Identification of Interested Sources:** No other potential sources were identified due to IWA's status as the only organization capable of providing the required service.

7. This justification is accurate and complete to the best of my knowledge and belief.

